



# 1. Corporate Sector

- ➔Target Company Type: Large corporations, mid-sized businesses, and small enterprises.
- ➔Target Department: Human Resources (HR) or Training and Development departments are often responsible for employee training and skill development.

Here are some common problems that HR departments seek to solve through the implementation of e-learning and LMS solutions:



# What solutions can we offer to them

- Enhanced employee training with **Face Authentication** for courses and test assessment.
- **Concentration function** to monitor and improve learning focus.
- **Live streaming function** and **Zoom linkage** for immediate interaction with mentors.
- Comprehensive **progress tracking and reporting** for HR analytics.
- **Manage online** and **offline training** capabilities for flexibility in diverse work environments.
- Evaluated employee skill by **extracting CSV learning results, skill evaluation** and checking the learning **dashboard**.
- **Customizable content tailored** to specific corporate training needs, ensuring relevance and effectiveness.
- **Diverse formats**, including video mentorship and interactive content, for engaging and dynamic learning experiences.
- **Ready-to-use management content** for quick deployment and **leadership** development.
- For Japanese companies as target, **Japanese language learning content** can be useful to improve communication and **multilingual support** from LearningWare can be great to foster a global workforce.



## Study Case Sample



Shimadzu Co., Ltd.

### **Problem:**

Enhancing group-wide and internal education, including overseas subsidiaries

### **Solution:**

Using LearningWare that easy to adapt by user, can be implemented the system group-wide scalability (large number) and cost-effective

### **Feedback:**

User-friendly, great feedback in system's intuitive operation from trainers and users

## Study Case Sample



Family Mart Co., Ltd

### **Problem:**

Facing challenges with real-time information sharing among convenient stores and lacked the ability to engage in interactive discussions and feedback

### **Solution:**

Using LearningWare to engage in two-way communication, share experiences, and provide feedback, fostering a sense of community

### **Feedback:**

"Special Jury Prize" at the "e-Learning Awards 2011 Forum" as achievement in their internal communications



## 2. Manufacturing Industry

➔Target Company Type: Manufacturing companies and industrial organizations.

➔Target Department: HR departments, Training and development departments, or departments focusing on safety and compliance training.

Here are some common problems that HR departments seek to solve through the implementation of e-learning and LMS solutions:



# What solutions can we offer to them

- Tailored **training courses** to align with specific manufacturing processes and **certification function** that can be issued.
- **Skill evaluation function** to ensure workforce competency.
- **Library function** for easy access to industry-specific reference materials.
- **Custom content creation** for technical training in manufacturing processes.
- **Ready-to-use compliance content** for adherence to safety regulations, technical skill enhancement, and acquisition.
- **VR simulations** for realistic training in complex manufacturing environments.
- **Manga and anime formats** for visually appealing and accessible training materials.



## Study Case Sample



Star Seiki Co., Ltd.

### **Problem:**

Ensuring the safe use of their robots to customers and aim to digitize technical materials

### **Solution:**

Using LearningWare that online-based, paper-less, streamline internal training, and enhance information sharing with overseas branches

### **Feedback:**

Cost-effective, flexibility to adapt to fluctuating numbers of participants, the ability to set up intricate user-specific configurations and support multiple languages

## Study Case Sample

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**Kawasaki Motors Co., Ltd.**

### **Problem:**

Training mechanics worldwide, the company used to bring instructors to Japan, but due to COVID-19 challenges, they had to find a new way to provide efficient training.

### **Solution:**

Utilizing LMS to centrally manage understanding and knowledge levels in each country

### **Feedback:**

Met their needs with standard features like multilingual support and complex group setups, saving costs, and its commitment to user requests, including a facial recognition feature, aligned with their future plans





## 3. Technology and IT Company

➔Target Company Type: IT firms, tech companies, and startups.

➔Target Department: Training and development departments, or departments responsible for skill enhancement in technology.

Here are some common problems that HR departments seek to solve through the implementation of e-learning and LMS solutions:



# What solutions can we offer to them

- Integration with **Zoom** for seamless online training.
- Real-time mentor interaction through **Live function**.
- **Skill evaluation function** to support career development in the tech field.
- **Chat** and **Talkboard** for collaborative learning and communication.
- **Customizable technical content** to address the evolving needs of the IT sector.
- **Ready-to-use information security content** and **remote work content** for immediate implementation.
- **Interactive content** and **games** for hands-on skill development.
- **Video mentorship** to facilitate personalized learning paths for IT professionals.



## Study Case Sample



IBM Japan

### **Problem:**

Realizing enjoyable security education with VR video teaching materials which support multilingual

### **Solution:**

Using customizable content service in developing VR video training materials

### **Feedback:**

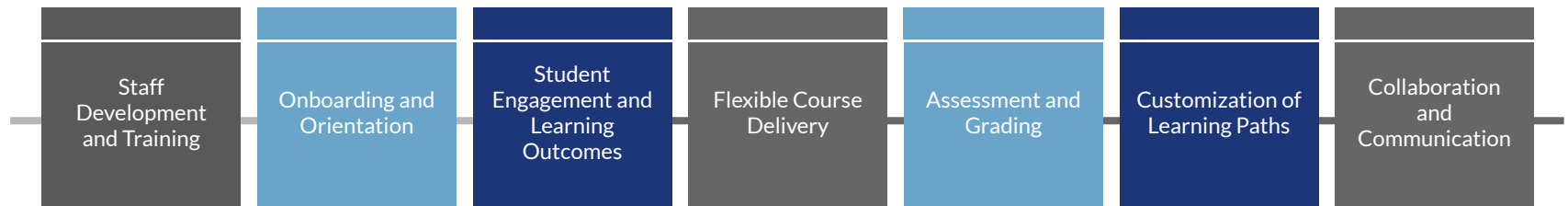
Flexibility in addressing the challenges, meticulous preparation, and ability to adapt to changes well appreciated



## 4. Education/Training Institution

- ➔ Target Company Type: Training companies, Universities, and other educational institutions.
- ➔ Target Department: Academic departments, educational technology departments, or the office of e-learning.

Here are some common problems that HR departments seek to solve through the implementation of e-learning and LMS solutions:



# What solutions can we offer to them

- Comprehensive **e-learning content creation tools**.
- **Chat** and **Talkboard** for effective student-teacher communication.
- **Progress tracking** and **reporting** for academic evaluation.
- **Automatic email function** for course attendance and training.
- **Library** for organizing educational resources.
- **Manage attendance** both online and offline training options.
- **Sales functionality** for monetizing training content.
- **Live function** for an enhanced learning experience.
- **Skill-evaluation features** to ensure the effectiveness of training programs.
- **Customizable content** to meet the unique needs of varied clients.
- **Ready-to-use content** across different topics for efficient and impactful training programs.
- **Video mentorship** for continuous professional development in the education sector.



## Study Case Sample



## Learning Tree International

### **Problem:**

Provide training that increases value as an organization

### **Solution:**

Create project management training for team members by using e-learning system and partnering in content creation

### **Feedback:**

Effective e-learning content that engaging user to have interest in learning

## Study Case Sample

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学校法人西田学園

アルファ医療福祉専門学校

Alpha Medical Welfare College

### **Problem:**

Manage medical schools with over 1,200 students and education

### **Solution:**

Using LearningWare that online-based and can be easily adapted by students, has notification and automatic email function

### **Feedback:**

User friendly, notification features, great support



## 5. Healthcare Industry

➔Target Company Type: Hospitals, clinics, and healthcare organizations.

➔Target Department: HR, Training and development departments, or specific healthcare education units.

Here are some common problems that HR departments seek to solve through the implementation of e-learning and LMS solutions:





# What solutions can we offer to them

- Provide on **compliance training content** or Learning Management System **platform** with accurate tracking and management of users and learning results.
- **Skill evaluation** for healthcare professionals.
- **API linkage** available for any request that related to healthcare business.
- **Library function** for up-to-date reference materials.
- **Custom content creation** for medical and healthcare training, ensuring precision and accuracy.
- Provide **VR content** and other **interactive formats** for immersive and realistic medical simulations.



## Study Case Sample



## Nu Skin Japan

### **Problem:**

Solving the limitations of learning opportunities due to location and ensuring that their distributors are well-informed, confident, and passionate representatives of the company's products and values

### **Solution:**

Using LearningWare to overcome geographical limitations, providing a flexible and convenient learning option for distributors of various backgrounds and ages

### **Feedback:**

Mobile-friendly content, excellent customer support, efficient project scheduling, and the convenience



## 6. Government Agent

- ➔Target Company Type: Government departments and agencies.
- ➔Target Department: Departments responsible for employee training and development.

Here are some common problems that HR departments seek to solve through the implementation of e-learning and LMS solutions:



# What solutions can we offer to them

- Provide on **compliance training content** or Learning Management System **platform** with accurate tracking and management of users and learning results.
- Robust **security features** and **login authentication** for confidential training materials.
- **Real-time monitoring** of employee progress for compliance and assessment to prevent cheat by using **Face Authentication**.
- **Skill evaluation** for career development in public service roles.
- **Custom content creation** for government-specific training requirements, ensuring compliance and effectiveness.
- **Ready-to-use compliance, remote work** and **information security content** for public service employees.
- **Interactive content** and **games** to enhance government workforce skills.





## 7. Hospitality Industry

- ➔Target Company: Individual hotels and resort chains.
- ➔Department: Human Resources, Training, and Frontline Staff.

Here are some common problems that HR departments seek to solve through the implementation of e-learning and LMS solutions:



# What solutions can we offer to them

- Utilize **Face Authentication** for staff training to ensure a friendly and professional guest interaction.
- **Concentration function** aids in training focus, contributing to improved service delivery and attention to detail.
- Flexible training options to allow staff to seamlessly apply for **Zoom** or offline training, accommodating diverse scheduling needs.
- **Live training** sessions enable immediate interaction with mentors, enhancing on-the-job training experiences.
- **Skill-evaluation** functionality supports career development, allowing employees to acquire and showcase relevant skills.
- Easily monitor and **track** employee progress through the **course**, ensuring continuous improvement in service quality.
- Develop engaging and **industry-specific e-learning content**, including interactive elements and simulations for practical training scenarios.
- **Japanese language learning** content to foster better communication with global customers and multicultural understanding.



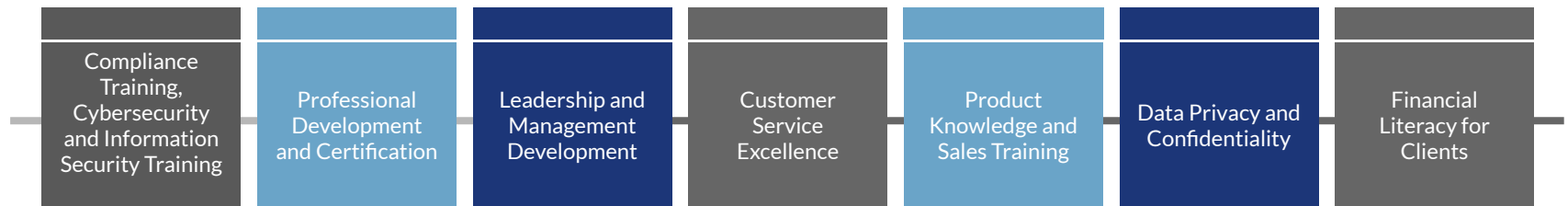


## 8. Financial Services

➔Target Company Type: Banks, financial institutions, and insurance companies.

➔Target Department: HR, Training and development departments, or compliance and regulatory training units.

Here are some common problems that HR departments seek to solve through the implementation of e-learning and LMS solutions:



# What solutions can we offer to them

- **Advanced security measures (ISMS)** for confidential financial training content.
- Login authentication while accessing confidential contents and data related customer.
- **Progress tracking** each user for regulatory compliance by using **dashboard function**.
- **Skill evaluation** and test assessment with **Face Authentication function** to enhance professional development in the financial sector.
- **Customizable content using study case** that may be occurred for financial training, addressing industry-specific complexities.
- **Ready-to-use compliance** and **business content (leadership and management)** for quick integration.

